

# GESTIRE IN AUTONOMIA LE PROPRIE PROMOZIONI



# AGENDA

 Il pannello di controllo di Intershop
 Promozioni: sconti e omaggi
 Crea le promozioni Sconto valore Sconto percentuale

### **INTERSHOP** – Il pannello di controllo

### intershop

Intershop Commerce Suite Commerce Management



## **INTERSHOP** – Come accedere

### Intershop Commerce Suite Commerce Management



### CREDENZIALI: Nome utente Password Codice cliente

Se non ricordi le tue credenziali o hai problemi con l'accesso, scrivi a support@desktoo.com

# **INTERSHOP** – Lingua

Per avere delle traduzioni puntuale sul tuo Intershop ti consigliamo di utilizzare il motore di ricerca EDGE (già installato su tutti i sistemi Microsoft). Dopo aver effettuato l'accesso, clicca sull'**icona dell'omino.** Nella sezione PREFERRED LANGUAGE, seleziona ENGLISH e poi APPLY.

intershop comm	erce management	۵	DATA VIEV	V DESIGN VIEW				CRanzini WebShop 🔶	Ø-	<b>e</b> ? ©
Applications Custome	ers Marketing Catalogs	Content Stores (	Orders	Mass Data Tasks	Localization	Services	Preferences			
CRanzini WebShop > adr	nin admin - General									
General Addresses										
admin admi	n - General									
Fields with a red asterisk	(*) are mandatory.									
Title:										
First Name:*	admin	Last Name:	*	admin						
Location:		Room No:								
Phone Business:		Phone Home	e:							
Phone Mobile:		Fax:								
E-mail:*	nils.ortner@logitek.at	Job Title:								
Login:*	admin	Last Time Lo	ogged In:	05/11/23 09:33	:10 am					
Current Password:*										
New Password:		Preview App	plication:	none (Default	Application) 🗸	·				
Confirm Password:		Preferred La	anguage:	English (United	d States)	~				
									- F	Apply Reset

# **INTERSHOP** – Lingua

#### Ora il sistema ti proporrà automaticamente questo pop-up.



# **INTERSHOP** – Lingua

#### Clicca sulla voce ALTRO e poi TRADUCI SEMPRE INGLESE

□ Intershop 7 - Commerce Manage × +		— c
← C https://store.desktoo.com/INTERSHOP/web/BOS/DesktoolT-PartnerChannellT-Site/en_US/6662000186/USD/ViewApplication-I	DisplayWelcomePageKeepState 🗛 विक्र	승 (3   순 🕀 🔮 …
🛱 Importa preferiti 🛛 M Gmail 💶 YouTube 💡 Maps 🔓 Kartenia Webshoph 🧉 Eurofficehttps://ww Ŋ Ufficio Discounthtt 🕲 Strumento gra	Tradurre la pagina dal inglese? $ imes$ (	🗂 DMATE 🗙 Confluence 🛛 🗲
Intershop commerce management DATA VIEW DESIGN VIEW	Traduci in	÷ 🖉 • 主 ? 🕲
Organization Orders Mass Data Tasks Master Catalogs Master Content Localization Services Preferences	italiano 🗸 🗸	
	Traduci Altro ∨	
CRanzini	Non ora	
E	Non tradurre mai in	inglese
	Traduci sempre ingl	ese
CRanzini	Non tradurre mai q	uesto sito

## **INTERSHOP** – Schermata iniziale

Intershop commerce management	DATA VIEW DESIGN VIEW		User 🔶 🕐 - 🕑 🤄
Organization Orders Mass Data Tasks Master Catalogs	Master Content Localization Services Preferences		User User WebShop User
Organization Channels Organization Profile Departments Users Import & Export Master Roles	Orders Order Overview Order List Import & Export	Mass Data Tasks Data Replication Tasks Labels Catalog Import & Export Product Syndication Content Import & Export Search Indexes Batch Processes Audit Report	Per poter effettuare modifiche sul sito DMate devi selezionare
Master Content Preview Master Content Overview Master Pages Master Page Variants Master Page Templates Master Component Templates Master Components Master Includes Master View Contexts Content Sharing Content Upload Import & Export Batch Processes	Localization Localization Management Import & Export	Services	Product Deletion Product Editing Design View Content Object Locking

### **PROMOZIONI** – Dove si creano?

\$

Intershop commerc	<b>e</b> management	DATA VIEW DESIGN VIEW			User WebShop \$	Ø-	۵ 🤉 ዾ
Applications Customers	Marketing Catalogs Content Stores	Orders Mass Data Tasks Localization Services Preferences					
Sales Channel Use the modules below to man Applications Maintain the applications av	Promotion Overview Campaigns Promotions Promotion Attachment Upload Promotion Codes	Per creare promozion necessario andare nella se Marketing -> Promotio	i è ezione <b>ons</b>	nannel preferences. rs of this channel.			
Marketing Manage the online marketing	Affiliate Partners Link Management Recommendations - Data Feeds		<ul> <li>Channel Catal</li> <li>Manage the products</li> </ul>	ogs s and catalogs of this channel.			
Content Manage the content.	Import & Export Batch Processes		Stores Manage the stores o	of this channel.			
• Orders	Gift Cards & Certificates		Mass Data Tas	sks			
Manage the orders of this c	hannel.		Manage mass data t	asks like data replication, export & import and manage labe	ls.		
Localization Manage the localization of t	his channel.		Services Configure various se	ervices the system relies on.			
Preferences Manage preferences.							

### **PROMOZIONI** – Dove si creano?

Applications Customers Marketing Catalogs Content Stores Orders Mass Data Tasks Localization Services Preferences

CRanzini WebShop > Marketing > Promotions

#### Promotions

The list shows all promotions of CRanzini WebShop. Click on a promotion to edit it.

Click "New" to create a new promotion. Promotions that are enabled cannot be d	deleted. (		_								
Simple Promotion Search		La schermata potrà essere vuota o				Switch to Advanced Sea,					
Name:		contenere promozioni già create in									
New - C.		passato	o. Per creare u	na promo devi clic	care					Enable Disable	
Free Shipping on Order Value	De	su <b>Nev</b>	v, si aprirà un i	menù a tendina co	n le		Priority	Status	Edited	Actions	
Fix Discount on Order Value	te	divers	se opzioni di p	romozione da crea	are	Gift	200	Enabled	07/09/2021 11:53 am		
Automatic free gift	te	arrens				et Price	1,000	Enabled	06/15/2021 2:22 pm		
Customized Promotion	pro	va	01/18/2023 04:16 pm	01/19/2023 04:16 pm	not define	d	0	Enabled	01/18/2023 4:16 pm	<b>F</b>	
Showing 1 - 3 of 3 items.				[15] 30 50 Show All							





# **METTITI ALLA PROVA!**

# SCONTI

VALORE

PERCENTUALE

# PROMOZIONI



### SCONTO VALORE

A fronte di un determinate minimo d'ordine, viene scontata una cifra fissa



### SCONTO PERCENTUALE

A fronte di un determinate minimo d'ordine, viene scontata una percentuale fissa

# SCONTO VALORE

Applications Customers Marketing Catalogs Content Stores Orders Mass Data Tasks Localization Services Preferences

CRanzini WebShop > Marketing > Promotions

#### Promotions

The list shows all promotions of CRanzini WebShop. Click on a promotion to edit it.

Click "New" to create a new promotion. Promotions that are enabled cannot be deleted. Click "Disable" to disable the selected promotions. Click "Delete" to delete the selected promotions.

#### Simple Promotion Search



Switch to Advanced Search

Actions

Applications Customers Marketing Catalogs Content Stores Orders Mass Data Tasks Localization Services Preferences

CRanzini WebShop > Marketing > Promotions > New Promotion - Fix Discount on Order Value

#### New Promotion

#### Fix Discount on Order Value

Fields with a red asterisk (\*) are mandatory.

Click "Apply" to save the details. Click "Cancel" to go back to the list of promotions.

With this template you can define a very common and simple promotion in one step:

Select language: Italian (Italy)	🗸 Арр	ly
Name:*		
ID: <b>*</b>	CBKsFHiE	tnwAAAGIno9AI
Application *		Application
Application.	<b>~</b>	CRanzini
Currency:	Euro	~

Activation (Timezone: Central European Summer Time)

Date:	Start Date:*	Start Date:* 05/10/2023		8:00 am H:MM am pm
	End Date:*	06/09/2023 MM/DD/YYYY		5:00 pm H:MM am pm

Fix Discount on Order Value

Minimu	m Ord	ier va	aiue:	•

Fix Discount on Order Value:\*

**SELECT LANGUAGE:** Controllare che sia selezionato **Italian** dal menù a tendina

**CURRENCY:** Controllare che sia selezionato **Euro** dal menù a tendina

	Apply Cancel

Applications Customers Marketing Catalogs Content Stores Orders Mass Data Tasks Localization Services Preferences

CRanzini WebShop > Marketing > Promotions > New Promotion - Fix Discount on Order Value

#### New Promotion

Fields with a red asterisk (\*) are mandatory.

Click "Apply" to save the details. Click "Cancel" to go back to the list of promotions.

With this template you can define a very common and simple promotion in one step

Select language:	Italian (Italy)	✓ App	ly
Name:*		WEBINAR	1
ID:*		CBKsFHiE	tnwAAAGIr
Application:*			Applicati
			CRanzini
Currency:		Euro	~



Date:	Start Date:*	05/10/2023	 8:00 am
	End Date:*	MM/DD/YYYY 06/09/2023	 H:MM am pm 5:00 pm
		MM/DD/YYYY	H:MM am pm

on (Timezone: Central Europea	n Summer Time)		
Start Date: <b>*</b>	05/10/2023	8:00 am H:MM am pm	FĽ
End Date:*	06/09/2023 MM/DD/YYYY	5:00 pm H:MM am pm	SC

NAME: è il nome del nostro sconto, è un'indicazione interna per cui possiamo scrivere quello che vogliamo

DATE: inserire qui le date di inizio e fine promozione

MINIMUN ORDER VALUE: minimo d'ordine per avere diritto allo sconto (es. € 99)

X DISCOUNT ON ORDER VALUE: è il valore di conto che vogliamo fare (es. 10€)

Fix Discount on Order Value	
Minimum Order Value:*	99
Fix Discount on Order Value:*	10

Applications Customers Marketing Catalogs Content Stores Orders Mass Data Tasks Localization Services Preferences

CRanzini WebShop > Marketing > Promotions > New Promotion - Fix Discount on Order Value

#### New Promotion

#### Fix Discount on Order Value

#### Fields with a red asterisk (\*) are mandatory.

Click "Apply" to save the details. Click "Cancel" to go back to the list of promotions.

With this template you can define a very common and simple promotion in one step:

Select language: Italian (Italy)	✓ Apply	
Name:*	WEBINAR1	
ID:*	CBKsFHiEtnwAAAGIno9ADQAd	
Application:*	Application	4
Approxim	CRanzini CRanzini	
Currency:	Euro 🗸	

#### Activation (Timezone: Central European Summer Time)

Date: Start Date: 05/10/2023 Image: Bio 0 am   MM/DD/YYYY H:MM amipm   End Date: 06/09/2023 S:00 pm   H:MM amipm H:MM amipm   Fix Discount on Order Value:    Minum Order Value: 99   Fix Discount on Order Value:    Fix Discount on Order Value:	`					
End Date:* 06/09/2023 5:00 pm   MM/DD/YYYY H:MM am]pm	Date:	Start Date:*	05/10/2023 MM/DD/YYYY	 8:00 am H:MM am pm		
Fix Discount on Order Value:* 99   Fix Discount on Order Value:* 10		End Date:*	06/09/2023	 5:00 pm		Clicca su <b>APPLY</b> per
Minimum Order Value:*     99       Fix Discount on Order Value:*     10	Fix Discount on Order Va	lue	,,			- creare la
Fix Discount on Order Value:* 10	Minimum Order Value: <b>*</b>	99				
Appl	Fix Discount on Order Value:*	10				
						Ар

Applications Customers Marketing Catalogs Content Stores Orders Mass Data Tasks Localization Services Preferences

CRanzini WebSh	op > Marketing > Promotions								
Promot	ions								
The list shows	all promotions of CRanzini WebShop. Click on a promotion to edit it.								
Click "New" to Promotions tha	create a new promotion. t are enabled cannot be deleted. Click "Disable" to disable the selected promotions.	Click "Delete" to delete the	selected promotions.						
Simple Pro	omotion Search							Switch to Adv	anced Search
Name:	Find								
New 🗸 Co	ppy Delete Edit All Edit Selected Refresh							Enal	ole Disable
Select All	Name	Description	Start Date	End Date	Types	Priority	Status	Edited	Actions
	CBKsFHiEtnwAAAGIno9ADQAd (Name missing)		05/10/2023 08:00 am	06/09/2023 05:00 pm	Order Value Off	300	Enabled	05/09/2023 2:11 pm	
	prova	prova	01/18/2023 04:16 pm	01/19/2023 04:16 pm	not defined	0	Enabled	01/18/2023 4:16 pm	
	test	test	06/09/2021 12:14 pm	06/26/2021 12:14 pm	Item Target Price	1,000	Enabled	06/15/2021 2:22 pm	
	test omaggio	test omaggio	07/09/2021 11:50 am	07/10/2023 11:50 am	Automatic Gift	200	Enabled	07/09/2021 11:53 am	
Showing 1 - 4	of 4 items.		[15] 30 50 Show All						

Dopo aver cliccato **APPLY** verrà creata la promozione e verrete indirizzati alla pagina principale. Qui troverete la vostra promozione identificata attraverso un codice alfanumerico. Ora lo andremo a modificare.

Applications Customers Marketing Catalogs Content Stores Orders Mass Data Tasks Localization Services Preferences

#### CRanzini WebShop > Marketing > Promotions

#### Promotions

The list shows all promotions of CRanzini WebShop. Click on a promotion to edit it.

Click "New" to create a new promotion. Promotions that are enabled cannot be deleted. Click "Disable" to disable the selected promotions. Click "Delete" to delete the selected promotions.

Simple Pr	omotion Search							Switch to	Advanced Search
Name:	Find								
New - C	ppy Delete Edit All Edit Selected Refresh							E	Enable Disable
Select All	Name	Description	Start Date	End Date	Types	Priority	Status	Edited	Actions
	CBKsFHiEtnwAAAGIno9ADQAd (Name missing)		05/10/2023 08:00 am	06/09/2023 05:00 pm	Order Value Off	300	Enabled	05/09/2023 2:11 pm	×
	prova	prova	01/18/2023 04:16 pm	01/19/2023 04:16 pm	not defined	0	Enabled	01/18/2023 4:16 pm	
	test	test	06/09/2021 12:14 pm	06/26/2021 12:14 pm	Item Target Price	1,000	Enabled	06/15/2021 2:22 pm	<b>K</b>
	test omaggio	test omaggio	07/09/2021 11:50 am	07/10/2023 11:50 am	Automatic Gift	200	Enabled	07/09/2021 11:53 am	
Showing 1 - 4	of 4 items.		[15] 30 50 Show All						

Per andare a modificare la promo bisogna cliccare sopra al nome della promozione stessa.

General Target Group Promotion Code Discount Rules Nessaging Content Attachments Notes Fields with a red asterisk (\*) are mendatory Please specify a target group, except promotions which are used for A/B Ti Select language: English (United States) 💙 CEKsFHEtriwAAAGIno9ADOAd (Name missing) 🔚 👩 Enabled Description // Euro 👽 Default Priority (300) Priority:\* Show Default Prioriti O Specify Priority Application CRanzini Base Cart Price 🛛 🗙 Combination:\* This Promotion is O freely combinable not combinable Free Gift **Cashback Redemption** Hidden Gift Item Percentage Off Item Target Price Item Value Off Order Percentage Off Order Value Off This Promotion is freely combinable Campaign Activation (Timezone: Central European Summer Time) O Use campaign start and end data Activate promotion at the following time Start Date:\* 05/10/2023 8:00 am MM amilor End Date:\* 06/09/2023 5:00 pm Budget Remaining Budget: n.s. Amounts Unlimited O Budget Amount EUR Take promotion offline when exceeds Send a notification e-mail to when budget amount is exceeded when budget amount is lower than

Applications Customers Marketing Catalogs Content Stores Orders Mass Data Tasks Localization Services Preferences

CRanzini WebShop > Marketing > Promotions > General

Si aprirà questa finestra con già impostata la lingua inglese. Tenendo la lingua inglese, potete compilare tutti i campi, tra cui NAME e DESCRIPTION.

È importante che questi ultimi due campi siano parlanti in modo da identificare velocemente la promozione creata.

General Targ	et Group Promotion Code Discount Rules Messaging Content	Attachments Notes
Fields with a red a	sterisk (*) are mandatory.	
Click "Apply" to sa	ve the details. Click "Reset" to revert to the last saved state. Click "Delete" to delet	e the promotion. Promotions that are enabled cannot be deleted.
Please specify a ta	rget group, except promotions which are used for A/B Testing.	
Select languag	e: English (United States) V Apply	
Name:*	Webinar1	🔽 🗹 Enabled
[D: <b>*</b>	CBKsFHiEtnwAAAGIno9ADQAd	
Description:	Sconto valore creato in occasione del Webinar dell'11-05	
		6
Currency:	Euro 🗸	

Applications Customers Marketing Catalogs Content Stores Orders MassDataTasks Localization Services Preferences CRanzini WebShop > Marketing > Promotions > General General Target Group Promotion Code Discount Rules Nessaging Content Attachments Notes Fields with a red asterisk (\*) are mendatory Please specify a target group, except promotions which are used for A/B Ti Select language: English (United States) 😽 CBKsFHEtnwAAAGIno9ADQAd (Name missing) 🔄 👩 Enabled Name:\* Euro 👽 Default Priority (300) Priority:\* Show Default Prioritie O Specify Priority Application CRanzini Base Cart Price 🛛 🗙 O freely combinable not combinable O combinable with the following properties for Free Gift **Cashback Redemption** Hidden Gift Item Percentage Off Item Target Price · Remove Item Value Off Order Percentage Off  $\mathbf{T}$ Order Value Off This Promotion is freely combinable Campaig Activation (Timezone: Central European Summer Time) O Use campaign start and end data Activate promotion at the following time Start Date:\* 05/10/2023 8:00 am End Date:\* 06/09/2023 5:00 pm Budget Remaining Budget: n.a. Amounts Unlimited O Budget Amount EUR Take promotion offline when exceeds Send a notification e-mail to when budget amount is exceeded when budget amount is lower than

Tenendo la lingua inglese, potete scegliere se la promozione sarà combinabile o meno con altre in corso.

Combination:\* This Promotion is

O freely combinable

not combinable

O combinable with the following promotion types:



Una volta editati i campi, clicca su APPLY

#### Per impostare il coupon che regola la promozione, cliccare nel menù in alto su **PROMOTION CODE.** Selezionare '**PROMOTION CODE REQUIRED'** e poi **APPLY**

Applications	Customers	Marketing	Catalogs	Content	Stores Ord	ers Mass	Data Tasks	Localization	Services	Preferences
CRanzini Web	Shop > Marketing	> Promotions	> Webina	r1 - Promotior	1 Code					
Webin	ar1									
Sconto valo	re creato in occas	ione del Webin	ar dell'11-0	5						
General	Target Group	Promotion Co	ode Disc	ount Rules	Messaging	Content	Attachment	s Notes		
The preferer	ce defines whether	' you want to use	e promotion (	codes or not.						
Click "Apply"	to save this prefer	ence. Click "Res	et" to revert	to the last sav	ed state.					
Prome	tion Code Requ	ired								

È fortemente consigliato utilizzare sempre i coupon per l'attivazione di promozioni, altrimenti lo sconto risulterebbe pari ad un taglio prezzi senza la sufficiente evidenza.

Applications Customers Marketing Catalogs Content Stores Orders Mass Data Tacks Localization Services Preferances	
CKanzini WebShop > Marketing > Promotions > Webinar1 - Promotion Code	
Wedinari	Copy Delete
Sconto valore creato in occasione del Webinar dell'11-05	
General Target Group Promotion Code Discount Rules Messaging Content Attachments Notes	
The preference defines whether you want to use promotion codes or not.	
Click "Apply" to save this preference. Click "Reset" to revert to the last saved state.	
Promotion Code Required	
	Apply Reset
Promotion Code Configuration	
Fields with a red asterisk (*) are mandatory.	
If you want to define a single code, select "Use single Promotion Code" and insert the code. Click "Apply" to save it. If you want to assign some promotion code groups to the promotion, select "Use Promotion Code Group(s)" and click "Apply". A list with assigned promotion code groups will appear. Click "Add" to assign more promotion code groups.	
Use single Promotion Code	
Code Reuse per Customer: Total Reuse per Code:	
O one time O specific number	
○ Use Promotion Code Group(s)	
	Apply
Promotion Code Groups	
This list shows all promotion code groups which have been assigned to the promotion.	
There are currently no promotion code groups assigned to this promotion.	
LICK Add to assign promotion code groups.	
	Add

<< Back to Lis

#### Promotion Code Configuration

Fields with a red asterisk (\*) are mandatory.

If you want to define a single code, select "Use single Promotion Code" and insert the code. Click "Apply" to save it. If you want to assign some promotion code groups to the promotion, select "Use Promotion Code Group(s)" and click "Apply". A list with assigned promotion code groups will appear. Click "Add" to assign more promotion code groups.

Use single Promotion Code	
Code Reuse per Customer:	Total Reuse per Code:
Unlimited	Unlimited
O one time	○ specific number

Apply

Use Promotion Code Group(s)

**USE SINGLE PROMOTION CODE:** è il codice promo che devo creare ed inserire per permettere ai clienti di ottenere lo sconto

**CODE REUSE PER CUSTOMER:** indica quante volte ogni cliente può utilizzare questo codice sconto. Si può scegliere tra una sola volta e illimitate.

**TOTAL REUSE PER CODE:** indica l'utilizzo massimo del codice promozionale, solitamente per un codice sconto l'uso si imposta come illimitato.

#### Promotion Code Configuration

Promotion Code Configuration

Fields with a red asterisk (\*) are mandatory.

Use single Promotion Code

O Unlimited

O one time

Code Reuse per Customer:

Use Promotion Code Group(s)

Fields with a red asterisk (\*) are mandatory.

If you want to define a single code, select "Use single Promotion Code" and insert the code. If you want to assign some promotion code groups to the promotion, select "Use Promotion



If you want to define a single code, select "Use single Promotion Code" and insert the code. Click If you want to assign some promotion code groups to the promotion, select "Use Promotion Code

SCONTO10WEBINAR

Total Reuse per Code:

specific number 100

Apply

O Unlimited

In questo caso, ogni cliente può utilizzare il codice sconto una sola volta.

In questo caso, il codice può essere utilizzato solo dai **primi 100 clienti che lo applicano nel carrello** 

In questo caso, il codice può essere utilizzato solo per i **primi 100 ordini** 

Una volta definite le combinazioni, cliccare su **APPLY** 



#### Promotion Code Configuration

Fields with a red asterisk ( $^{*}$ ) are mandatory.

If you want to define a single code, select "Use single Promotion Code" and insert the code. C If you want to assign some promotion code groups to the promotion, select "Use Promotion C

Use single Promotion Code	SCONTO10WEBINAR
Code Reuse per Customer:	Total Reuse per Code:
O Unlimited	O Unlimited
one time	specific number 100

Use Promotion Code Group(s)

чрыу

# BRAVO

# HAI CREATO IL TUO CODICE SCONTO VALORE ③



# PROVIAMOCI INSIEME



# **METTITI ALLA PROVA!**

# SCONTO PERCENTUALE

Applications Customers Marketing Catalogs Content Stores Orders Mass Data Tasks Localization Services Preferences

CRanzini WebShop > Marketing > Promotions

#### Promotions

The list shows all promotions of CRanzini WebShop. Click on a promotion to edit it.

Click "New" to create a new promotion. Promotions that are enabled cannot be deleted. Click "Disable" to disable the selected promotions. Click "Delete" to delete the selected promotions.

#### Simple Promotion Search Switch to Advanced Search Name: New 🕶 Copy Delete Edit All Edit Selected Refresh Enable Free Shipping on Order Value scription Start Date End Date Types Priority Status Edited Actions Fix Discount on Order Value onto valore crea 23 05:00 pm Order Value Off 300 Enabled 05/09/2023 4:36 pm Nel menu a tendina, per 111-05 Automatic free gift creare uno sconto 23 04:16 pm not defined 0 Enabled 01/18/2023 4:16 pm Customized Promotion 21 12:14 pm Item Target Price 1,000 Enabled 06/15/2021 2:22 pm percentuale selezionare Enabled 07/09/2021 11:53 am test omaggio 23 11:50 am Automatic Gift 200 test $\square$ **CUSTOMIZED PROMOTION** omaggio Showing 1 - 4 of 4 items. 15 30 50 Show All

Applications Customers Marketing Catalogs Content Stores Orders Mass Data Tasks Localization Services Preference

#### New Promotion

po > Marketing > Promotions > New Promotion - General

Select language	e: English (United States) V Acch	
Name: *		
E	here a second a sec	
Contract optimiters.		
	11	
Currency:	US Dollar 🛛 🗸	
Priority:*	Default Priority	$\mathbf{X}$
	Specify Priority     Show Default Priorities	
Application:*	Application	
Colorintico	CRanzini	
Combination:*	This Promotion is	
	🛞 freely combinable	
	O not combinable	
	C combinable with the following promotion types:	
	Free Gift Cashback Redemption	
	Hidden Gift Add +	
	Item Target Price  Remove	
	Order Percentage Off  Order Value Off	
	This Promotion is freely combinable	
Campaign:	Add	
Activation	(Timezone: Central European Summer Time)	
Date:	Use campaign start and end date     Activate promotion at the following time	
	Start Date:* 05/09/2023 4:41 pm	
	HEN/DD/YYYY IEMM am(pm)	
	End Date: # 05/10/2023 4:41 pm	
Budget		
Source:	None 🐦 Remaining Budget: n.a.	
	Unlimited	
Amount:		
Amount:	O Budget Amount USD	
Amount:	Budget Amount UGD     Dake promotion offline when exceeded	

**SELECT LANGUAGE:** Controllare che sia selezionato **Italian** dal menù a tendina

**CURRENCY:** Controllare che sia selezionato **Euro** dal menù a tendina

#### **New Promotion**

General	Target Group	Promotion Code	Discount Rules	Messaging	Content	Attachments	Notes							
Fields with a	red asterisk (*) a	re mandatory.												
Note that dis	te that discounts on an order value are only possible for promotions with a specified currency.													
Click "Apply" to save the details. Click "Cancel" to go back to the list of promotions.														
Please specif	y a target group, e	except promotions whi	ch are used for A/B Te	esting.										
Select lang	guage: Italia	n (Italy)	✓ Apply											
Name:*						🗆 Er	nabled							
ID:*	plusEHiG	AdIAAAGIsaOJROD	)3											
101	F													
Description	1:													
						1.								
Currency:	Euro	~												
Priority:*	Defaul	lt Priority												

CRanzini WebShop > Marketing > Promotions > New Promotion - General

#### **New Promotion**

Joneran	larget Group	Fromotion Code	Discount Rules	Messaging	Content	Attachments	Notes								
Fields with a re	ed asterisk (*) a	re mandatory.													
Note that disco	ounts on an orde	r value are only possib	le for promotions wit	n a specified cur	rency.										
Click "Apply" to	o save the detail	s. Click "Cancel" to go	back to the list of pro	motions.											
Please specify	a target group, e	except promotions which	ch are used for A/B Te	esting.											
Select langu	uage: Italia	n (Italy)	✓ Apply												
Name:*	Webinar	2				E	nabled								
ID:*	plusFHiG	plusFHiG4dIAAAGIsgQJRQD3													
Description: Sconto percentuale creato in occasione del <u>Webinar</u> dell'11-05															
						le									
	-	×													
Currency:	Euro														
Currency: Combination:*	This Promotion	ı is													
Currency:	This Promotion	i is vinable													
Currency:	This Promotion O freely comb not combin	i <b>is</b> pinable able													
Currency:	Euro     This Promotior     freely comb     not combin     combinable	n <b>is</b> pinable able with the following pro	omotion types:												
Currency:	Euro This Promotior freely comb not combinable ree Gift Cashback Hidden Gi Item Value Order Value Order Value Cashback	n is pinable able with the following pro- Redemption ft entage Off et Price a Off ientage Off ientage Off ientage Off	omotion types:	Add » Remove											
Currency:	Euro This Promotior freely comt for not combin combinable Free Gift Cashback Hidden Gi Item Perc Item Targ Item Valu Order Valu This Promotion	a is binable able with the following pro- Redemption ft entage Off et Price e Off sentage Off is freely combinable	omotion types:	Add » Remove											
Currency: Combination:*	Euro Euro This Promotior freely comt and combinable Free Gift Cashback Hidden Gi Item Parc Item Targ Item Targ Item Targ This Promotior This Promotior	n is binable able with the following pro- Redemption ft entage Off et Price e Off sentage Off is freely combinable	omotion types:	Add » Remove	Add										





**NAME:** è il nome del nostro sconto, è un'indicazione interna per cui possiamo scrivere quello che vogliamo

**DESCRIPTION:** è utile per indicare informazioni riguardanti alla promo al fine di risalire velocemente allo sconto in essere.

**COMBINATION:** serve per definire se la promozione è combinabile o meno con altre in corso

DATE: inserire qui le date di inizio e fine promozione

Cliccare su **APPLY** per creare la promozione

Dopo aver cliccato **APPLY**, comparirà un messaggio di **ALERT** che ci avvisa di associare un target di clientela alla promozione:

Applications Customers Marketing Catalogs Content Stores Orders Mass Da	ta Tasks Localization Services Preferences
CRanzini WebShop > Marketing > Promotions > Webinar2 - General	
Webinar2	
General Target Group Promotion Code Discount Rules Messaging Content A	ttachments Notes
Attention! No Target Group is set. Please go to Target Group tab to assign a Target Group.	
Fields with a red asterisk ( $^{*}$ ) are mandatory.	
Click "Apply" to save the details. Click "Reset" to revert to the last saved state. Click "Delete" to delete the	promotion. Promotions that are enabled cannot be deleted.
Please specify a target group, except promotions which are used for A/B Testing.	
Select language: Italian (Italy) V Apply	
Name:* Webinar2	Enabled



Per associare alla promozione il target di clientela, mi sposto nella sezione **TARGET GROUP** del menù:

Applications Customers Marketing Catalogs Content Stores Orders Mass Data Tasks Localization Services Preferences								
CRanzini WebShop > Marketing > Promotions > null - Target Group								
	Copy Delete							
General Target Group Promotion Code Discount Rules Messaging Content Attachments Notes								
Attention! No Target Group is set. Please go to Target Group tab to assign a Target Group.								
Customers								
This list shows all customers assigned to the promotion.								
There are currently no customers assigned to this promotion. Click "Assign" to assign a customer.								
	Assign							
Customer Segments								
This list shows all customer segments assigned to the promotion.								
There are currently no customer segments assigned to this promotion. Click "Assign" to assign a customer segment.								
	Assign							

#### Affiliates

This list shows all affiliate partners and programs assigned to the promotion.

There are currently no affiliate partners or programs assigned to this promotion. Click "Assign" to add a affiliate.

#### Sotto alla voce CUSTOMER SEGMENTS, clicco su ASSIGN:

#### **Customer Segments**

This list shows all customer segments assigned to the promotion.

There are currently no customer segments assigned to this promotion. Click "Assign" to assign a customer segment.



#### Assign Customer Segments

The list shows all	te list shows all customer segments. Customer segments which are already assigned to the promotion have a gray, disabled checkbox.										
	Name	ID	Description								
	Artigianato/industria	PBS_Industry_Handwerk_Gewert	eI dienti di questo gruppo sono assegnati al settore commerciale/industriale								
	Clienti privati	IG_PrivateCustomers	Tutti i clienti privati. I clienti vengono assegnati automaticamente a questo segmento di clienti in base al tipo di cliente								
	Clienti registrati	IG_RegisteredUsers	Tutti i clienti registrati e riconosciuti dal sistema come clienti registrati								
	Commercio/servizi del settore	PBS_Industry_Handel_Dienstleist	ußglienti di questo gruppo sono assegnati al settore vendita al dettaglio/servizi								
	Clienti non registrati	IG_UnregisteredUsers	Tutti i dienti che non sono registrati o non sono stati riconosciuti dal sistema come clienti registrati.								
	Clienti_Bonifico	CG_1000	clienti che devono pagare col bonifico								
	Nome_segmento	CG_1001	Nome_segmento								
	nuovi clienti	IG_NewUsers	Tutti i clienti registrati prima di effettuare il secondo ordine. Dopo la registrazione, i clienti vengono automaticamente assegnati al gruppo "Nuovi clienti". Se i clienti registrati hanno effettuato un primo ordine e quindi hanno effettuato nuovamente l'accesso al sistema in una sessione successiva (ovvero sono stati riconosciuti dal sistema come clienti registrati), verranno rimossi da questo gruppo di clienti e assegnati invece a "clienti regolari"								
	Gastronomia di settore	PBS_Industry_Gastronomie	I clienti di questo gruppo sono assegnati al settore della ristorazione								
	Tutti	Everyone	Tutti i dienti.								
		CG_10011									
	Escludi da promozioni di marketing	PBS_ExcludeFromPromotions	I clienti in questo gruppo sono in genere esclusi dalle campagne di marketing								
	Clienti abituali	IG_RecurringUsers	Tutti i clienti registrati dopo aver effettuato il primo ordine e aver effettuato nuovamente l'accesso al sistema in una sessione successiva (ossia sono stati riconosciuti dal sistema come clienti registrati)								
	filiali	PBS_Industry_Bueros	I clienti di questo gruppo sono assegnati alla filiale Uffici								
	Clienti aziendali	IG_SMBCustomers	Tutti i clienti delle piccole e medie imprese. I clienti vengono assegnati automaticamente a questo segmento di clienti in base al tipo di cliente								
1 - 15 of 15			15 V Rems per page								

Assign

Assign ancel

#### Per impostare il coupon che regola la promozione, cliccare nel menu in alto su **PROMOTION CODE.** Selezionare '**PROMOTION CODE REQUIRED'** e poi **APPLY**

Applications	Customers	Marketing	Catalogs	Content	Stores Ord	lers Mas	s Data Tasks	Localization	Services
CRanzini WebS	Shop > Marketin	g > Promotior	ns > Webina	ar1 - Promotio	n Code				
Webin	ar1								
Sconto valor	e creato in occa	sione del Webi	inar dell'11-0	)5					
General	Target Group	Promotion (	Code Disc	count Rules	Messaging	Content	Attachmen	ts Notes	
The preference	ce defines whethe	er you want to u	se promotion	codes or not.					
Click "Apply"	to save this prefe	erence. Click "Re	eset" to revert	t to the last sa	ved state.				
🗌 Promo	tion Code Requ	uired							

È fortemente consigliato utilizzare sempre i coupon per l'attivazione di promozioni, altrimenti lo sconto risulterebbe pari ad un taglio prezzi senza la sufficiente evidenza.



Applications Customers Marketing Catalogs Content Stores Orders Mass Data Tasks Localization Services Preferences

CRanzini WebShop > Marketing > Promotions > Webinar1 - Promotion Code	
Webinar1	Conv Delete
	copy Ducc
Sconto valore creato in occasione del Webinar dell'11-05	
General Target Group Promotion Code Discount Rules Messaging Content Attachments Notes	
The preference defines whether you want to use promotion codes or not.	
Click "Apply" to save this preference. Click "Reset" to revert to the last saved state.	
Promotion Code Required	
	Apply Reset
Promotion Code Configuration	
Fields with a red asterisk (*) are mandatory.	
If you want to define a single code, select "Use single Promotion Code" and insert the code. Click "Apply" to save it. If you want to assign some promotion code groups to the promotion, select "Use Promotion Code Group(s)" and click "Apply". A list with assigned promotion code groups will appear. Click "Add" to assign more promotion code groups.	
Use single Promotion Code	
Code Reuse per Customer: Total Reuse per Code:	
Unlimited     Unlimited	
O one time O specific number	
Use Promotion Code Group(s)	
	Apply
Promotion Code Groups	
This list shows all promotion code groups which have been assigned to the promotion.	
There are currently no promotion code groups assigned to this promotion.	
Click Add to assign promotion code groups.	
	Add

<< Back to Lis

#### Promotion Code Configuration

Fields with a red asterisk (\*) are mandatory.

If you want to define a single code, select "Use single Promotion Code" and insert the code. Click "Apply" to save it. If you want to assign some promotion code groups to the promotion, select "Use Promotion Code Group(s)" and click "Apply". A list with assigned promotion code groups will appear. Click "Add" to assign more promotion code groups.

Use single Promotion Code	
Code Reuse per Customer:	Total Reuse per Code:
Unlimited	Unlimited
○ one time	○ specific number

Apply

Use Promotion Code Group(s)

**USE SINGLE PROMOTION CODE:** è il codice promo che vogliamo far utilizzare ai clienti per applicare lo sconto.

**CODE REUSE PER CUSTOMER:** indica quante volte un cliente può utilizzare questo codice sconto nel carrello. Si può scegliere tra una sola volta e illimitate.

**TOTAL REUSE PER CODE:** indica l'utilizzo massimo del codice promozionale, solitamente per un codice sconto l'uso si imposta come illimitato.

#### **SCONTO PERCENTUALE** – step 6 Promotion Code Configuration Fields with a red asterisk (\*) are mandatory. If you want to define a single code, select "Use single Promotion Code" and insert the If you want to assign some promotion code groups to the promotion, select "Use Pro In questo caso, ogni cliente può utilizzare Use single Promotion Code SCONTO10WEBINAR2 il codice sconto una sola volta Code Reuse per Customer: Total Reuse per Code: O Unlimited O Unlimited Promotion Code Configuration one time O specific number Fields with a red asterisk (\*) are mandatory. If you want to define a single code, select "Use single Promotion Code" and insert the code. O Use Promotion Code Group(s) If you want to assign some promotion code groups to the promotion, select "Use Promotion Apply In questo caso, il codice può essere • Use single Promotion Code SCONTO10WEBINAR2 utilizzato solo dai primi 100 clienti Code Reuse per Customer: Total Reuse per Code: O Unlimited O Unlimited Promotion Code Configuration one time specific number 100 Fields with a red asterisk (\*) are mandatory. If you want to define a single code, select "Use single Promotion Code" and insert the o O Use Promotion Code Group(s) In questo caso, il codice può essere If you want to assign some promotion code groups to the promotion, select "Use Prom utilizzato solo per i primi 100 ordini Use single Promotion Code SCONTO10WEBINAR2 Code Reuse per Customer: Total Reuse per Code: O Unlimited Onlimited O one time • specific number 100 Una volta definite le O Use Promotion Code Group(s) combinazioni, cliccare su Apply **APPLY**

Mi sposto nella sezione **DISCOUNT RULES** per impostare le condizioni necessarie all'applicazione dello sconto. Imposto la **lingua ITALIANO** dal menù a tendina.

Applications Customers Marketing Catalogs Content Stores Orders Mass Data Tasks Localization Services Preferences	
CRanzini WebShop > Marketing > Promotions > null - Discount Rules	
	Copy Delete
General Target Group Promotion Code Discount Rules Messaging Content Attachments Notes	
Create conditions in order to define, what discount is granted to users of the specified target group.	
If there is no condition defined a discount is granted all the time.	
Select language: English (United States) V Apply	
Rule 1	
	Override Application Level Exclusions
Promotion Condition	
Customer Profile	
User is not in user group PBS_ExcludeFromPromotions	
Group Ungroup Move Up M	love Down New Apply Delete
Chart: C	
Promotion Discount	Override Application Level Exclusions
Currently there is no discount defined.	
	Apply New

Inizio impostando i requisiti che deve rispettare il carrello. Nel nostro caso, impostiamo un MINIMO D'ORDINE. Clicco su NEW:

Webina	ar2							Copy Delete
General T	arget Group	Promotion Code	Discount Rules	Messaging	Content	Attachments	Notes	
Create conditio	ons in order to defi	ne, what discount is	granted to users of t	he specified targ	et group.			
If there is no c	ondition defined a	discount is granted	all the time.					
Select langua	ge: Italian (Ita	aly) 🗸	Apply					
Rule 1								
Promoti	on Conditi	on						Override Application Level Exclusions
	Customer Pro	ofile						
	User is not ir	n user group PBS	5_ExcludeFromPro	motions				
								Group Ungroup Move Up Move Down New Apply Delete



#### Dal menù a tendina selezioniamo ORDER e APPLY:

Promotion	Condition	Override Application Leve	I Exclusions
Cu	ustomer Profile Jser is not in user group P	PBS_ExcludeFromPromotions	
New	v Condition		
Тур	Order	Apply	Cancel
	Order		

#### Selezioniamo MINIMUM ORDER VALUE e APPLY:

Rule 1															
Promoti	ion Condi	tion									Overri	de Applica	tion Level	l Exclusions	;
	Customer F	Profile													
	User is not	in user group PBS_ExcludeFro	mPromotions												
	New Order	Condition													
	Condition:	Minimum Number of Items Minimum Number of Items Minimum Order Value Payment Method Shipping Method Shipping Penjan	Apply										ОК	Cancel	
	l	Shipping Region					Gr	roup	Ungroup	Move Up	Move Down	Nev	w Apply	y Delete	

Ora impostiamo il minimo d'ordine necessario all'applicazione dello sconto. **Una volta indicato il valore, clicchiamo su OK**:

Promotio	on Condition	Override Application Level Exclusions
	Customer Profile User is not in user group PBS_ExcludeFromPromotions	
AND 🗸	Edit Order Condition	
	Condition: Minimum Order Value	
	Value(€): <b>*</b> 99.00	
		OK Cancel





Ora ci spostiamo nella sezione PROMOTION DISCOUNT per impostare la condizione di SCONTO. Clicco su NEW:

Select language:	e: Italian (Italy)	
Rule 1		
Promotion	on Condition	Override Application Level Exclusions
(	Customer Profile	
	User is not in user group PBS_ExcludeFromPromotions	
AND 🗸	Order	
	Minimum Order Value IS € 99.00	
		Group Ungroup Move Up Move Down New Apply Delete
Chart: AND		
C	c	
Promotion I	Discount	Override Application Level Exclusions
Currently there	ere is no discount defined.	
		Apply New
Message		
Here you can defi It can be triggere	efine a message which may be shown on the shopping cart page for any condition. red by the order value, or a number of items the order must have.	
However, a variab The table shows a This real value is	able part can be defined only for the two order level conditions: "Minimum Order Value" and "Minimum Number of Items". s all defined conditions of these types and the related placeholders. Copy the placeholder string "\${}" and insert it into your text. is calculated before showing the shopping cart.	
Currently ther	ere is no message defined. Click "New" to create a new message for this promotion.	

#### Dal menù a tendina selezioniamo ORDER e APPLY:



#### Selezioniamo ORDER PERCENTAGE OFF e APPLY:

#### **Promotion Discount**

New Order D	Discount
Trigger:	Order Percentage Off  Apply
	Order Value Off

Override Application Level Exclusions

#### Indico numericamente la % di sconto che voglio applicare e clicco su OK:

ł	Promotion Discount			Override Application Level Exclusion
	New Order Discount			
	Trigger:	Order Percentage Off		
	Amount (%):*	10		
		□ Limit to max (€):	0.00	
		Max discounts per order to grant:	1	
				OK Cancel

Ora che abbiamo creato la promozione possiamo cliccare su BACK TO LIST:

Webin	ar2							
General	Target Group	Promotion Code	Discount Rules	Messaging	Content	Attachments	Notes	
Create conditions in order to define, what discount is granted to users of the specified target group. If there is no condition defined a discount is granted all the time.								
Select langu	age: Italian (	Italy)	Apply					
Rule 1								
Promo	tion Condi	tion						
	Customer P User is not	Profile in user group PBS	_ExcludeFromPro	motions				
AND 🗸	Order     Minimum	Order Value IS€9	99.00					
Promotion Discount Order Discount Order Percentage Off IS 10.0% and the discount applies at most 1 time(s) per order								
Message	e							
Here you can define a message which may be shown on the shopping cart page for any condition. It can be triggered by the order value, or a number of items the order must have.								
momency, a variable park can be canned only for the two order leves contaions: "milimum order value" and "milimum number of items". The table shows all defined conditions of these types and the related placeholders. Copy the placeholder string "\$()" and insert it into your text. This real value is calculated before showing the shopping cart.								
Currently there is no message defined. Click "New" to create a new message for this promotion.								
<< Back t	to List							





Qui troverete la vostra promozione identificata attraverso un codice alfanumerico. Ora lo andremo a modificare per renderlo intellegibile. **Clicco sul nome della promo**:

Applications Customers Marketing Catalogs Content Stores Orders Mass Data Tasks Localization Services Preferences										
CRanzini WebSho	- CRanzini WebShop > Marketing > Promotions									
Promotions										
The list shows a	all promotions of CRanzini WebShop. Click on a promotion	to edit it.								
Click "New" to create a new promotion. Promotions that are enabled cannot be deleted. Click "Disable" to disable the selected promotions. Click "Delete" to delete the selected promotions.										
Simple Pro	Simple Promotion Search Switch to Advanced Search									
Name:	Fi	nd								
New 🗸 Co	py Delete Edit All Edit Selected	Refresh						Enable	Disable	
Select All	Name	Description	Start Date	End Date	Types	Priority	Status	Edited	Actions	
	plusFHiG4dIAAAGIsgQJRQD3 (Name missing)		05/10/2023 08:00 pm	06/09/2023 05:00 pm	Order Percentage Off	400	Disabled	05/09/2023 5:35 pm		
	Webinar1	Sconto valore creato in occasione del Webinar dell'11-05	05/10/2023 08:00 am	06/09/2023 05:00 pm	Order Value Off	300	Enabled	05/09/2023 4:36 pm		
	prova	prova	01/18/2023 04:16 pm	01/19/2023 04:16 pm	not defined	0	Enabled	01/18/2023 4:16 pm		
	test	test	06/09/2021 12:14 pm	06/26/2021 12:14 pm	Item Target Price	1,000	Enabled	06/15/2021 2:22 pm		
	test omaggio	test omaggio	07/09/2021 11:50 am	07/10/2023 11:50 am	Automatic Gift	200	Enabled	07/09/2021 11:53 am		
Showing 1 - 5 (	Showing 1 - 5 of 5 items.         [15] 30 50 Show All									

General Target Group Promotion Code Discount Rules Messaging Content Attachments Notes

#### Fields with a red asterisk ( $\boldsymbol{*}$ ) are mendatory.

Click "Apply" to save the details. Click "Reset" to revert to the last saved state. Click "Delete" to delete the promotion. Promotions that are enabled cannot be deleted

#### pecify a target group, except promotions which are used for A/B Testiny : English (United States) 😽 🚺 usFHIG4dIAAAGIsgQIRQD3 (Name missing C Enabled slusFHIG4dIAAAGIsp03R003 (Name missing Euro 👽 Default Priority (400) O Specify Priority Applicatio 1 CRanzin Base Cart Price Y This Promotion is O freely combinable not combinable C combinable with the following promotion types Free Gift Cashback Redemot Hidden Gift Item Percentage Off **Item Target Price** Item Value Off Order Percentage Off Order Value Off

Activation (Timezone: Central European Summer Time)

Date:	Use campaign start and end date
	Activate promotion at the following time
	Start Date:* 05/10/2023 8:00 pm
	End Data:+ 06(99/2023 5:00 pm H9(EQ/YYYY ICHMam)pm
Budget	
Source:	None 😪 Remaining Budget: 15.8.
Amount:	Unlimited
	O Budget Amount EUR
	Take promotion offline when exceeded
Notification:	Send a notification e-mail to
	when budget amount is exceeded
	i when budget amount is lower than 54

Si aprirà questa finestra con già impostata la lingua inglese. Tenendo la **lingua inglese, potete compilare tutti i campi, tra cui NAME e DESCRIPTION.** 

Importante flaggare la voce 'ENABLED' per attivare la promozione

#### Infine, **APPLY**.

General Target Group Promotion Code Discount Rules Messaging Content Attachments Notes Fields with a red asterisk (\*) are mandatory. Click "Apply" to save the details. Click "Reset" to revert to the last saved state. Click "Delete" to delete the promotion. Promotions that are enabled cannot be deleted. Please specify a target group, except promotions which are used for A/B Testing. Select language: English (United States) V Enabled Name:\* Webinar2 plusFHiG4dIAAAGIsgQJRQD3 ID:\* Sconto percentuale creato in occasione del Webinar dell'11-05 Description Euro 🗸 Currency: Default Priority (400) Priority:\* Show Default Prioritie O Specify Priority

# BRAVO

# HAI CREATO IL TUO CODICE SCONTO PERCENTUALE ©



# PROVIAMOCI INSIEME



# **METTITI ALLA PROVA!**







UNA VOLTA EFFETTUATO L'ACCESSO, DAL MENÙ A TENDINA SCEGLI LA VOCE **WEBSHOP** 



IMPOSTA SUBITO LINGUA ITALIANA E VALUTA EURO, IN CASO CONTRARIO LA PROMOZIONE NON FUNZIONERÀ

SCRIVI NOMI E DESCRIZIONI PARLANTI, TI AIUTERÀ A RISALIRE VELOCEMENTE



LA PROMOZIONE È VALIDA SOLO NEL PERIODO COMPRESO TRA DATA DI INIZIO E FINE, IMPOSTATO IN FASE INIZIALE



IMPOSTA SEMPRE DEI COUPON/CODICI SCONTO, TI AIUTERANNO A DARE VALORE ALLA PROMOZIONE E A TENERE TRACCIA DELL' ANDAMENTO



# **COME SAPERE QUANTE VOLTE È STATO UTILIZZATO UN COUPON?**

intershop commerc	<b>e</b> management	DATA VIEW DESIGN VIEW			CRanzini WebShop	÷ (2	)- (1) (2) (0)
Applications Customers	Marketing Catalogs Content	Stores Orders Mass Data Tasks Local	lization Services Preferences				
Sales Channel Use the modules below to mar Applications Maintain the applications av	Promotion Overview Campaigns Promotions Promotion Attachment Upload Promotion Codes	s the management Vai n MARK	nella voce KETING <del>→</del>	orders, and various channel preferences. mers of this channel.			
<ul> <li>Marketing</li> <li>Manage the online marketing</li> </ul>	Affiliate Partners Link Management	PROMO	TION CODES	alogs cts and catalogs of this channel.			
Content Manage the content.	Recommendations - Data Feeds Import & Export Batch Processes		Stores Manage the sto	pres of this channel.			
• Orders Manage the orders of this c	Gift Cards & Certificates		Mass Data Manage mass o	a Tasks data tasks like data replication, export & impo	ort and manage labels.		

# **COME SAPERE QUANTE VOLTE È STATO UTILIZZATO UN COUPON?**

#### Digita il coupon che hai creato nella promozione e clicca su FIND.

Promotion Codes		
Search Promotion Code Groups Deactivate Promotion Code	S Contraction of the second	
Promotion Codes		
Enter an e-mail address, login or customer ID to check the applicability of th	e promotion code for the corresponding customer. Alternatively use the "" button to sele	ct a customer via customer search.
Simple Search		
Promotion Code*: SCONTO10WEBINAR2	E-mail, Login or Customer ID:	Find
Promotion Code	Redemption Status	Validity Status
SCONTO10WEBINAR2	Not Redeemed (0/unlimited)	0
	Numero di volte che il coupon è stato utilizzato	Il bollino è verde quando il coupon è valido o rosso quando il coupon non è più valido

# TIPS COME VEDERE LE MODIFICHE FATTE IN TEMPO REALE?

### Devi PULIRE LA CACHE!

Intershop commerce management	DATA VIEW DESIGN VIEW		CRanzini WebShop 🗘	Ø- I?©
Applications Customers Marketing Catalogs Content Stores	Orders Mass Data Tasks Localization Service	s Preferences		
CRanzini WebShop > Preferences				
Preferences				
Business administrators use the following modules to define various preferences.				
Approval Preferences		► CAPTCHAs		
Approval Preferences to configure approval link lifetime		Enable or disable CAPTCHAs for various parts of the storefront	t.	
Contact Us Preferences		Systemmails ändern		
Define preferences for the contact us form in this channel.		Hier können die Systemmails geändert werden.		
Content Object Locking		Contract Settings		
Define content object locking preference.		Define preferences for contracts in this channel.		
Design View		E-mail Marketing		
Activate and configure storefront editing.		Define the e-mail marketing preferences of this channel.		
▶ Gift Certificates		▶ Image Settings		
Define preferences for gift certificates in this channel.		Define preferences for images in this channel.		
Crder Notification		Page Caching		
Define preferences for order notification in this channel.		Define page cache preferences and clear the page cache for the	he channel storefront.	



#### Nel menù, seleziona la voce **PREFERENCES**

Intershop commerce management DATA VIEW DES	SIGN VIEW	CRanzini WebShop 💠	Ø-	۵ 🤉
Applications Customers Marketing Catalogs Content Stores Orders Mass Da	ata Tasks Localization Services	Preferences		
CRanzini WebShop > Preferences				
<b>Preferences</b> Business administrators use the following modules to define various preferences.				
Approval Preferences		CAPTCHAs		
Approval Preferences to configure approval link lifetime		Enable or disable CAPTCHAs for various parts of the storefront.		
Contact Us Preferences Define preferences for the contact us form in this channel.		Systemmails ändern Hier können die Systemmails geändert werden.		
Content Object Locking Define content object locking preference.		Contract Settings Define preferences for contracts in this channel.		
Design View Activate and configure storefront editing.		E-mail Marketing Define the e-mail marketing preferences of this channel.		
Gift Certificates Define preferences for gift certificates in this channel.		Image Settings Define preferences for images in this channel.		
Order Notification Define preferences for order notification in this channel.		Page Caching Define page cache preferences and clear the page cache for the channel storefront.		



#### ٢ 🕐 Ø-CRanzini WebShop **intershop commerce** management DATA VIEW DESIGN VIEW Applications Customers Marketing Catalogs Content Stores Orders Mass Data Tasks Localization Services Preferences CRanzini WebShop > Preferences Preferences Business administrators use the following modules to define various preferences. CAPTCHAs Approval Preferences Approval Preferences to configure approval link lifetime Enable or disable CAPTCHAs for various parts of the storefront. Contact Us Preferences Systemmails ändern Define preferences for the contact us form in this channel. Hier können die Systemmails geändert werden. Content Object Locking Contract Settings Define content object locking preference. Define preferences for contracts in this channel. E-mail Marketing Design View Activate and configure storefront editing. Define the e-mail marketing preferences of this channel. Gift Certificates Image Settings Define preferences for gift certificates in this channel. Define preferences for images in this channel. Order Notification Page Caching Define page cache preferences and clear the page cache for the channel storefront. Define preferences for order notification in this channel.



#### Cliccare su INVALIDATE

#### Page Cache Settings

Maximum age of static content defines the time span (in seconds), static content is cached by the web adapter until it is requested again from the application server. Set it to 0, to disable the caching of static files (graphics etc.).

Enabled page caching allows the web adapter to cache certain pre-compiled storefront pages. This option improves storefront performance.

Enable page cache keyword processing to mark certain storefront pages as cacheable by the web-adapter with different keywords. These pages can later be selectively removed from the cache by entering the keywords and clicking 'Invalidate'.

	Enable page cache full text indexing to allo	w full text indexing of all pages.	These pages can later be selectively	removed from the cache by entering	the searchwords and clicking 'Invalidate'.
--	--	------------------------------------	--------------------------------------	------------------------------------	--

Maximum age of static content:	86,400	Seconds
Page caching:		
Page cache keyword processing:		
Page cache full text indexing:		

#### Page Cache Invalidation

Click "Invalidate" to fully empty the cache. Enter a set of keywords and click "Invalidate" to selectively delete storefront pages cached by these keywords from the page cache.

Page cache invalidation keywords/full text:	 Multiple keywords are separated by	
		Invalidate



# **IL PIANO** DIGITAL MARKETING



### IL PIANO DIGITAL MARKETING 2023

	WK18	WK20	WK22	W/K24	WK26	WK28	WK30	WK34	WK36	WK38	WK40	W/K42	W/K44	WK46	WK48	Wk50
Nome promo	Maggio Giugno Luglio		Ag	Agosto Settembre		Ottobre		Novembre		Dicembre						
Promo HighTop	Acco: buste a perforazione e pouches plastificazione	3M: gamma post it	Durable: gamma duraframe	Tombow: correttori	Fellowes: top item ergonomia	Rotolificio Pugliese: carta in rotoli	NWL: top it	tem scrittura	Sei Rota: buste in plastica e raccoglitori Stelvio/Stelvio T	Pentel: NSO/60 + Superb	Eurocart: registratori Q- Connect + faidoni	Favorit: registratori Unico + buste a perforazione	Acco: top item archiviazione (storage)	Pilot: gamma frixion	Eurocart: top item archivio	3M: gamma post it
Q-Connect/Donau/Office Products	Scri	ittura	Cance	elleria	Mac	chine	Comun	icazione	Arc	hivio	NO	VITA'	Sped	lzione	Blocchi e	quaderni
Back To School								21 (pro	agosto - 28 setten dotti scrittura/did	abre attica)						
Back To Office									4 - 29 se (top s	ttembre ellers)						
Best Archivio												16 0	ttobre - 24 nover	nbre		
Olack Friday																
Natale															13 nov. 22 dic.	
	Energizer - Alto			Energizer - promo	Fellowes -		Casio - calc.	Pentel - 4 linee	Pentel - 4 linee	Sm -	3m -					

Promo Settimanali	rotanti + riciclabili	TRUST	ини	estiva	Ergonomia	Avery	Scientifiche	prod.	prod.	3m - vista+respirazione	3m - vista+respirazione	Pentel - Energei	Pentel - Energei	
	Trust	Uhu	Trust	3m - udito	3m - udito	Energizer - Testa la performance	Energizer - Testa la performance	Energizer - Back to work	Energizer - Back to work	Trust	Trust	Energizer - Peak season	Energizer - Peak season	
	Unu	Energizer - Alto rotanti + riciclabili	Energizer - Alto rotanti + riciclabili	Tesa	Tesa	Casio - calc. Scientifiche	Avery	Tesa	Tesa			Tesa	Tesa	
	Borbone	EcoCanny	Uhu	Uhu	Uhu	Staedtier	Staedtier	Durable	Durable			Durable	Durable	
	Figna - blocchi	Figna - blocchi	Pigna - blocchi	G. Vermes	G. Vermes									
	Fellowes -	Fellowes -	Fellowes -	Fellowes -	Fellowes -	1								
	Ergonomia	Ergonomia	Ergonomia	Ergonomia	Ergonomia									
	Fellowes -	Fellowes -	Felicwes -											
		distruggi	distruggi	distruggi										

PROMO GADGET

# IL PIANO DIGITAL MARKETING – Q2

### MAGGIO

### GIUGNO

HIGH-TOP week 18-19 Acco: buste a perforazione e pouches plastificazione

*week 20-21* **3M**: gamma Post-it

Q-CONNECT Scrittura

#### SETTIMANALI

Trust Energizer Pigna Aggiornamento Igiene HIGH-TOP week 22-23 Durable: gamma Duraframe

*week 24-25* **Tombow**: gamma correttori

Q-CONNECT Macchine

**SETTIMANALI** Fellowes - ergonomia Tesa 3M - protezione individuale

# IL PIANO DIGITAL MARKETING – Q3

#### LUGLIO

### AGOSTO

HIGH-TOP week 26-27 Fellowes: prodotti top di ergonomia

*week 28-29* **Rotolificio Pugliese:** carta in rotoli

**Q-CONNECT** Spedizione

#### SETTIMANALI

Trust Energizer Pigna Aggiornamento Igiene HIGH-TOP week 30-31 -32 NWL: top di scrittura

*week 33-34-35* **Dymo**: nastri D1 e rotoli LabelWriter

**Q-CONNECT** Comunicazione

STAGIONALI Back to school (21 Agosto - 28 Settembre)

SETTIMANALI Fellowes - ergonomia Tesa 3M - protezione individuale

### SETTEMBRE

HIGH-TOP week 36-37 Durable: gamma Duraframe

*week 24-25* **Tombow**: gamma correttori

**Q-CONNECT** Archivio

SETTIMANALI Fellowes - ergonomia Tesa 3M - protezione individuale

# IL PIANO DIGITAL MARKETING – Q3

#### OTTOBRE

### NOVEMBRE

HIGH-TOP week 40-41 Q-Connect: registratori e faldoni

*week 42-43* **Favorit:** unico e buste a perforazione

**Q-CONNECT** Novità

**STAGIONALI** Best Archivio (16 Ottobre - 24 Novembre)

**SETTIMANALI** 3M – Respirazione Trust HIGH-TOP week 44-45 Acco: top sellers storage

*week 46-47* **Pilot**: gamma Frixon

**Q-CONNECT** Spedizione

STAGIONALI Best Archivio (16 ottobre-24 novembre)

Black Friday (20 - 24 novembre)

Natale (13 novembre - 22 dicembre)

### DICEMBRE

HIGH-TOP week 48-49 Eurocart: top item archivio

week 50-51 Post-it

**Q-CONNECT** Blocchi e quaderni

**STAGIONALI** Natale (13 Novembre - 22 Dicembre)

## **COMUNICARE LE PROMOZIONI**

Fare promozioni è importante, comunicarlo ancora di più!!

Nei canali web è indispensabile:

- dare evidenza ai prodotti in promozione, sempre e comunque dalla homepage
- evidenziare i prodotti relativi nei risultati della ricerca, ma anche tra gli altri prodotti similari
- creare coupon, per una miglior gestione dell'attività, e poi comunicarli
- gestire una comunicazione puntuale verso il cliente, nel modo tramite newsletter o email marketing

UN WEBINAR DEDICATO ALLA COMUNICAZIONE DELLE PROMOZIONI



# I PROSSIMI APPUNTAMENTI



**Crea e gestisci i listini dei tuoi clienti** 18 maggio, ore 14.30-15.30

-0-0-0-0

**Gestire in autonomia le proprie promozioni (seconda parte)** 25 maggio, ore 14.30-16



**Crea promozioni con omaggio ed aggiorna i prodotti in home** 31 maggio, ore 14.30-16



**Comunica le promozioni al tuo target** 9 giugno, ore 14.30-15.30



# GRAZIE PER L'ATTENZIONE

Su WIKI.DESKTOO.COM trovate tutto il materiale presentato